



September 13, 2023

Hello FLAGFA Members and welcome to the 2023 Fall Conference and Expo!

After the untimely cancellation of our 2022 Fall Conference, we are excited to see everyone back in St. Pete Beach. As our industry continues to change and evolve, our roles as government fleet professionals have never been more challenging. Staffing, cost control, supply chain issues, and ever-changing technology are daily challenges for all of us. But fleet professionals are used to constant change – we thrive on it -- and we are always up to the challenge.

We believe the speakers you will hear and the information you can gather from them and from our vendors at the expo will benefit you and your organizations. We hope to entertain and inform as our industry evolves.

Most importantly, be sure to take time to connect, collaborate, and network with your fellow fleet professionals. The information gained from these casual interactions is invaluable. We are fortunate to have so many nationally recognized fleet professionals in FLAGFA, including numerous named to the 2023 Leading Fleets and 100 Best Public Fleets.

The FLAGFA Board remains dedicated to supporting and promoting our members whenever possible through local training and our scholarship programs. Thank you for allowing me and our Board to represent this organization. Have a great conference!

Bryan Lucas  
President



## FLAGFA Fall 2023 Agenda

### **Tuesday September 12, 2023 (FLAGFA Board and Planning Committee Only)**

- |                   |  |
|-------------------|--|
| 1:00 pm - 3:00 pm | General Board, Regional Reps and Planning Committee meeting and updates with Treasurer provide Financial Report and Discussion |
| 3:00 pm - 4:00 pm | Meet with Hotel Staff to verify accommodations, menus, and rooms are in order (tour facility as needed)                        |

### **Wednesday September 13, 2023**

- |                         |  |
|-------------------------|--|
| 8:00am - 10:00 am       | FLAGFA, FUFMA, NAFA Board meeting  |
| 8:00am - 12:00pm        | Golf Outing – Bardmoor Golf Club   |
| <b>9:00am – 12:00pm</b> | CAFM Study Group, Subject: Sustainable Management. Location: Snowy Egret Room. Instructor – Tim Coxwell, CAFM/CPFP |
| 11:00am - 12:00pm       | Prepare Registration Area  |
| 12:00pm - 1:00pm        | Lunch (on your own)  |
| <b>1:00pm - 3:00pm</b>  | CAFM Study Group, Subject: Sustainable Management. Location: Snowy Egret Room. Instructor – Tim Coxwell, CAFM/CPFP |
| 2:00pm - 4:30pm         | Registration   |
| 5:00pm - 7:00pm         | Meet and Greet - Hospitality Reception for Conference Attendees and Guests   |

### **Thursday September 14, 2023**

- |                   |  |
|-------------------|--|
| 7:00 am - 8:30 am | Breakfast (provided to FLAGFA/NAFA/FUFMA members and paid guests)  |
| 7:30 am - 9:30 am | Conference Registration  |
| 8:40 am - 9:15 am | Opening Remarks - Awards Presentations and Business Meeting – Bryan Lucas, President FLAGFA; Bill Schankel, NAFA Headquarters Update; Jason Foster, FUFMA Update |



## FLAGFA Fall 2023 Agenda

9:15 am - 10:30 am	<b>Morning Keynote Presentation – Big Daddy Don Garlits!</b>
10:30 am – 10:45 am	Break
10:30am - 12:00 pm	Conference Registration
10:45 am - 11:45 pm	<b>Presentation – Andy Masters: Time/Stress &amp; Work/Life Success</b>
11:45 am - 1:00 pm	Lunch - (provided to FLAGFA/NAFA/FUFMA members and paid guests) FUFMA breakout meeting room TBD
1:00 pm - 1:45 pm	<b>Presentation – Jodi Watkins, Jodi Watkins Inspires! The Unforced Pathway to Sound Leadership</b>
1:45 pm - 2:00 pm	Break
1:45 pm - 2:45 pm	Final Conference Registration
2:00 pm - 2:45 pm	<b>Presentation – Norman Barrientos: Renovations &amp; Upgrades to Improve Fleet Garage Operations and Effectiveness</b>
3:00pm - 6:00 pm	Vendor Expo - Inside vendor tables and outside vehicle displays. Make sure to get your Vendor Signature sheet filled out!

### Friday September 15, 2023

7:00am - 8:30am	Breakfast (provided to FLAGFA/NAFA/FUFMA members and paid guests)
8:45am - 9:45am	<b>Presentation – Tim Coxwell, CAFM, CFPF, CEM: Planning your EVolution</b>
9:45am - 10:00am	Break
10:00am - 11:30am	OEM Vehicle Update
11:15am - 12:00pm	Conference Wrap-Up/Drawings. Announcement Spring 2024 Conference
12:00pm	Conference Adjourns - Safe Travels!



## **FLAGFA Fall 2023 Agenda**

**12:00pm - 2:00pm**

**FLAGFA Board and Planning Committee Meeting**

## REGIONAL REPRESENTATIVES

NORTHERN	NORTHWEST	EAST CENTRAL	WEST CENTRAL	SOUTHERN
ALACHUA	BAY	BREVARD	CHARLOTTE	BROWARD
BAKER	CALHOUN	HIGHLAND	CITRUS	GLADES
BRADFORD	ESCAMBIA	INDIAN RIVER	COLLIER	HENRY
CLAY	FRANKLIN	LAKE	DESOTO	MARTIN
COLUMBIA	GADSDEN	MARION	HARDEE	MIAMI DADE
DIXIE	GULF	OKEECHOBEE	HERNANDO	MONROE
DUVAL	HOLMES	ORANGE	HILLSBOROUGH	PALM BEACH
FLAGLER	JACKSON	SEMINOLE	LEE	
GILCHRIST	JEFFERSON	ST. LUCIE	MANATEE	
HAMILTON	LEON	VOLUSIA	OSCEOLA	
LAFAYETTE	LIBERTY		PASCO	
LEVY	OKALOOSA		PINELLAS	
MADISON	PUTNAM		POLK	
NASSAU	SANTA ROSA		SARASOTA	
SUWANNEE	ST. JOHNS		SUMTER	
TAYLOR	WAKULLA			
UNION	WALTON			
	WASHINGTON			

### NORTHERN

Jason Foster, CAFM, Fleet Director, City of Gainesville  
Phone: 352-393-8252 Email: [fosterjb@cityofgainesville.org](mailto:fosterjb@cityofgainesville.org)

### NORTHWEST

Tim Coxwell Leon County Sheriff Office  
Phone: 850-544-8787 Email: [coxwellt@leoncountyfl.gov](mailto:coxwellt@leoncountyfl.gov)

### EAST CENTRAL

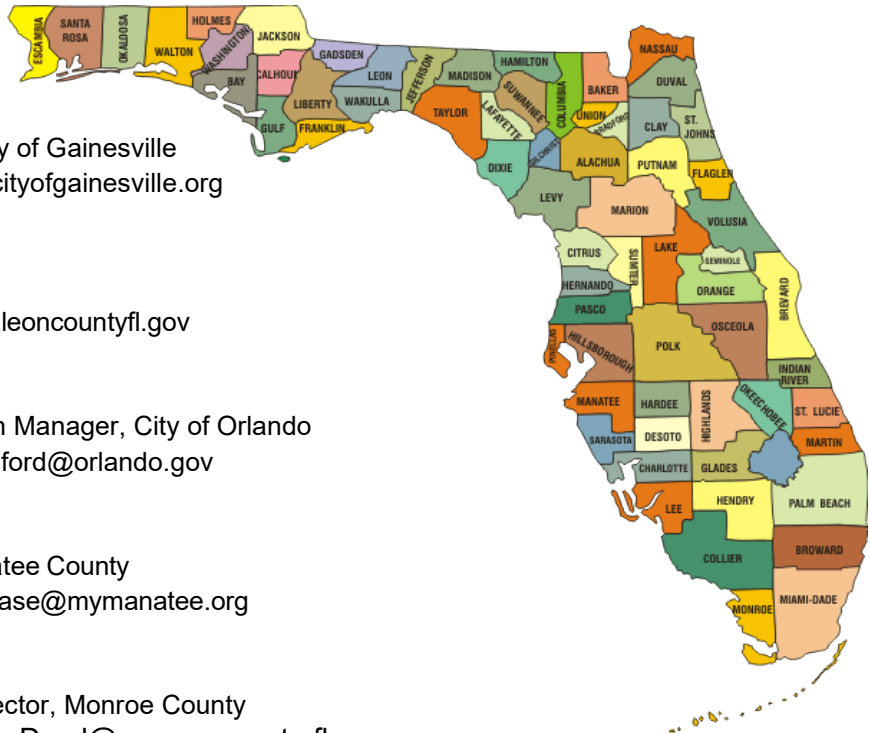
Jonathan D. Ford, MPA, CAFM, Division Manager, City of Orlando  
Phone: (407) 246-3863 Email: [jonathan.ford@orlando.gov](mailto:jonathan.ford@orlando.gov)

### WEST CENTRAL

Matt Case, CEM, Division Manager, Manatee County  
Phone: 941.708.7458, Email: [matthew.case@mymanatee.org](mailto:matthew.case@mymanatee.org)

### SOUTHERN

Daryl Greenlee, USMC, SME, Fleet Director, Monroe County  
Phone: 305-292-3452, Email: [Greenlee-Daryl@monroecounty-fl.gov](mailto:Greenlee-Daryl@monroecounty-fl.gov)



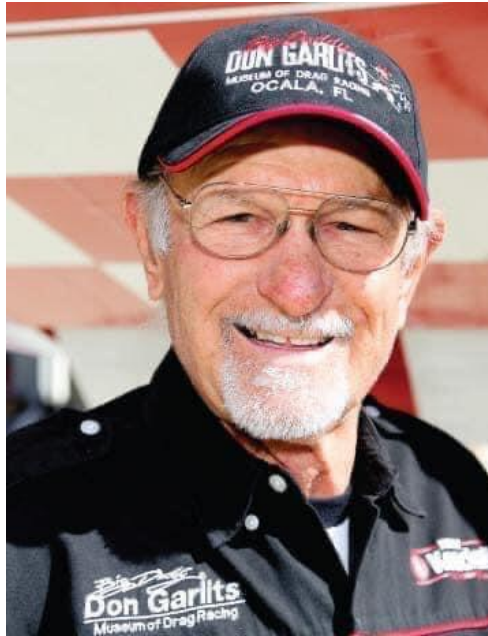


## T.J. TENNENT BIO



**T.J. Tennent is president of “Tennent, Winkelman and Associates” and “The Tyre Guy”**

- Tennent, Winkelman and Associates is a global tire forensics firm that support clients in liability cases involving tire failures that result in personal injury.
- The Tyre Guy, also a global firm, train and support Law Enforcement, Emergency Vehicle Technicians, Insurance Claims Agents and Fleets on tire related material.
- Tennent, Winkelman and Associates started out as Mr. Tennent’s brainchild then grew from there. We started out as expert witnesses and now have branched into training and Education.
- **His most famous personal quotes are:**
  - “People that I meet should be better off by having met me than if they had never met me”.
- “Gimbutas Genba”, this is Japanese for **“The real place, the place where the actual work is done!”**



## **“Big Daddy” Don Garlits**

Don Garlits is considered to be the father of drag racing. Known as “Big Daddy” to drag racing fans around the world, he has always been one of the great pioneers in his sport. He was the first drag racer to officially surpass 170, 180, 200, 240, 250, 260, and 270 miles per hour for the quarter mile.

Don Garlits has won 10 AHRA championships, 4 IHRA championships, and 3 NHRA championships (the first to win back-to-back championships in 85 & 86). He has won an incredible 144 national events.

The innovations of Don Garlits are monumental. He was the first to use bike wheels on the front of his dragster, first to employ a hypoid rear end, first to experiment with an extended wheelbase, first to use spoilers, and first to utilize a successful streamliner in drag racing. In 1971 he revolutionized the sport by designing and building the first successful rear engine dragster, following a devastating explosion that claimed half of his right foot.

In May 2014 at the age of 82, Garlits set a 184-mph speed record with Swamp Rat 37, a 2,000 hp battery-powered EV dragster. In July 2019 at the age of 87, he set a new quarter mile record of 189.03 mph with Swamp Rat 38, a 1,500 lb. dragster with a battery-powered 800 hp electric motor.

On October 20, 1987, his dragster Swamp Rat 30, the sports only successful streamlined fueler was enshrined in the National Museum of American History, a branch of The Smithsonian Museum in Washington, DC. Garlits operates the Don Garlits Museum of Drag Racing in Ocala, FL.



### **ANDY MASTERS, MA, CSP**

[Andy Masters, MA, CSP](#) is an award-winning author and international speaker based in Orlando who has written 5 books, earned 4 degrees, and has presented over 1,000+ programs in 47 states on Leadership, Service, and personal development programs—including for many government and transportation events. Andy achieved Distinguished Graduate honors at Webster University, earning an M.A.-Human Resources Development, and another M.A.-Marketing. His latest book is titled “[Things LEADERS Say: A Daily Guide to Help Every Leader Empower & Inspire.](#)” He has been featured on many national media outlets, including LifeTime Television, PBS, Investor's Business Daily, and Leadership Excellence magazine. Andy has earned the prestigious "CSP" award/designation of the National Speakers Association (NSA), the highest international recognition for professional speakers, in which less than 10% of over 5,000+ professional speakers worldwide have achieved. His website is: <http://andy-masters.com>





## **Jodi Watkins**

Jodi Watkins is a native of Fernandina Beach, Florida. She became homeless at 16 but still played basketball in high school and college while putting herself through school. She joined the U.S. Air Force as an aircraft avionics technician in 2000. She began writing as a teenager to help her through what was happening around her and published her first book, *Reclaim Your Life*, in March 2020. She also has articles published in magazines and writes blogs.

She holds an AS in Exercise and Sports Science, a BS in Business Management, and an MS in Healthcare Management. She spent 15.5 years in the Air Force - 14 years as a flight line avionics technician/supervisor/leader (two years as an instructor in her field) and 1.5 years as a Medical Laboratory Technician before separating.

Jodi holds the following certifications: Certified Personal Trainer, Certified Nutrition Coach, Certified Sports Nutrition Coach, Certified Health Coach. She is the founder of her online coaching company, 2BEpic Fitness and Nutrition, LLC, and a master connector.

Her leadership skills evolved through team sports, the military, and leading teams in projects she was chosen for.

She has a lifetime of experience with trauma, limiting beliefs, and breaking barriers to reclaim her own life. She currently says she is the CEO of her life through her faith and service. Her online and speaking efforts allow her to help others level up and enhance their lives. She currently coaches in life, health, and business and loves collaborating and learning for the greater good. She is a forever student and never desires to be the most intelligent person in the room. She has broken many barriers to be who you see today and thrives on her authenticity and empathy.



### **NORMAN BARRIENTOS**

Norman Barrientos is registered architect with 40 years of experience specializing in the planning and design of public works, transportation and fleet facilities. He has planned and designed over 80 facilities for Fleet Maintenance, Streets, Sanitation, Utilities, Parks, Transit, Highways and Engineering Departments. From the buildings to the whole yard, Mr. Barrientos' design expertise covers heavy and construction equipment parking, fleet repair garages, fabrication and trade shop, parts storage and warehousing, truck washes, fueling stations, crew quarters, EOC's, and field administration offices. He has also research, selected and specified Shop equipment including vehicle lifts, overhead cranes, bulk fluid systems, wash racks and fueling equipment.

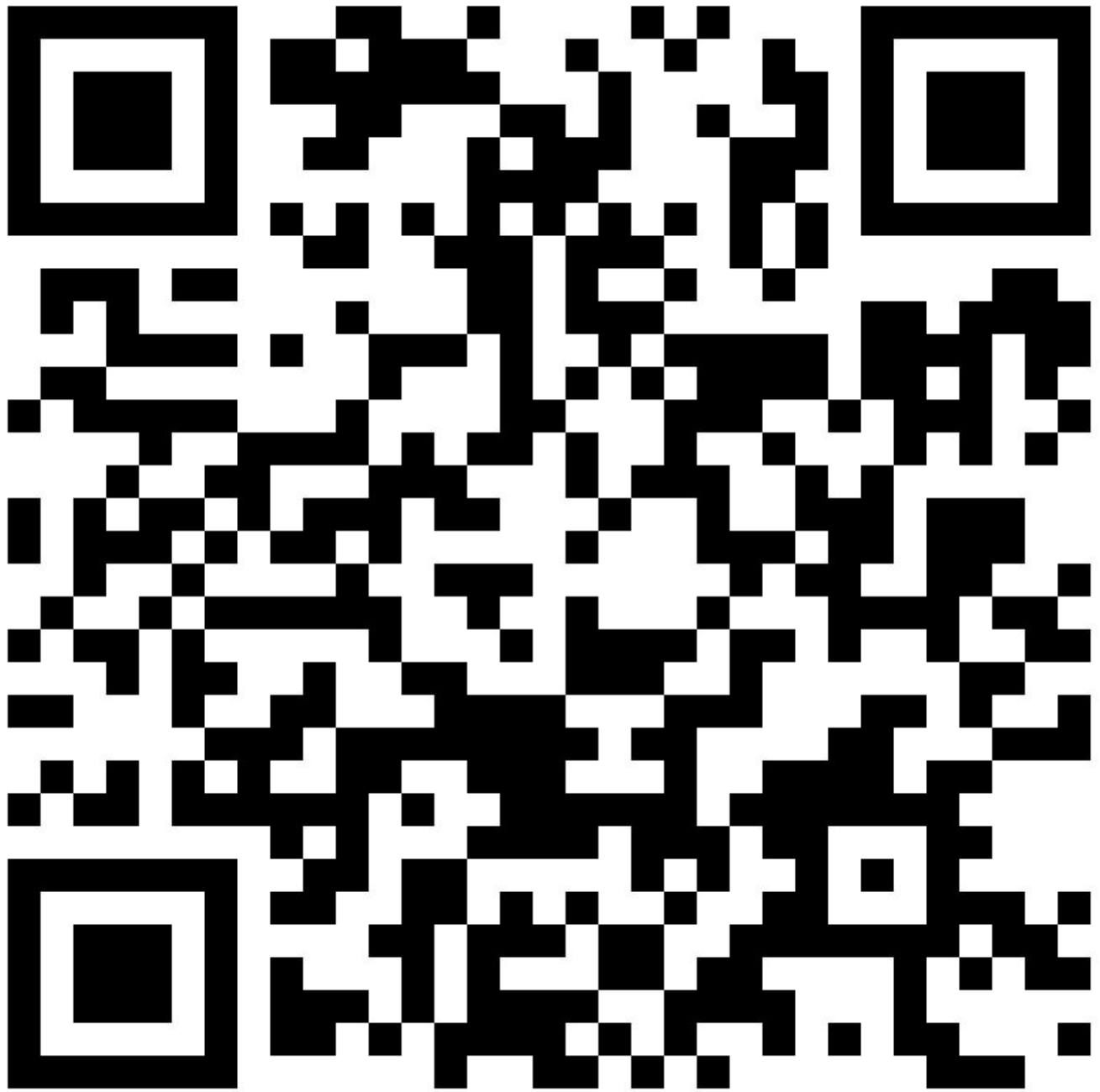
Over the last 10 years, Mr. Barrientos has delivered numerous presentations to GFX and APWA, including PWX, on the subject of proper planning for Fleet and DPW Garages and their yards. In the course of this work, has made a concerted effort to bring together design standards and best practices for the benefit of public works officials involved in improving their built facilities. His seminar content has covered the topics of renovating and expanding Garages, planning for a new Garage, making Garages more efficient and durable, implementing technology and future trends into buildings, and planning for resiliency and sustainability.



## **TIM COXWELL, CAFM/CPFM/CEM, LEON COUNTY SHERIFF'S OFFICE**

Tim joined the Leon County Sheriff's Office in September of 2013. He took over a fleet of now 576 vehicles and 1049 VEUs operating with an underutilized FIMS and two technicians. He attended the Florida Sheriff's Association Fleet Expo in 2014 where he met Francis Hart (Polk) and Ray Nichols (Lake), and Sean Williams CAFM (Collier). Their tutelage led him to join FLAGFA in 2015 and NAFA in 2017. Inspired by Jason Foster (Gainesville) and competing with Jonathan Ford (Orlando), he earned his CAFM in December of 2017. Spurred by Gary McLean (Lakeland) he earned APWA's CPFP in March of 2018 and instigated by Matt Case (Manatee) and Briane Hayes (Sarasota) he earned his AEMP CEM in June of 2021. Using what he learned from experience Tim established a vehicle lifecycle, vehicle replacement budget, improved staffing levels, implemented a new FIMS from the ground up, and overhauled his fleet garage. His fleet was recognized by the Florida Sheriff's Risk Management Fund for Fleet Safety and Loss Prevention and as FSRMF's Outstanding Fleet Manager of the Year for 2017. He has implemented telematics, automated fueling, idle reduction, crash avoidance, enhanced officer protection in his latest fleet platform. Tim became a FLAGFA representative for Northwest Florida in 2018 and was named Member of the Year in 2020. Tim is currently SERVING AS the Treasurer for FLAGFA. Serves on NAFA's Curriculum Content Committee since 2019 and is responsible for the Risk Management and Maintenance management Modules. Leon County Sheriff's Office has maintained ASE's Blue Seal of Excellence since 2016. One of only two Sheriff fleets in the State of Florida to do so. Tim is an ASE Certified Master Automotive Technician, Service Consultant, and parts Specialist. The Leon County Sheriff's Office owes our success to the people attending this conference.

**See our floor plan**





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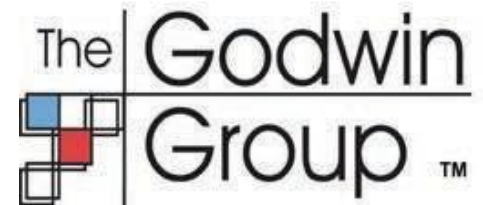


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## GOLD SPONSORS



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## SILVER SPONSORS



## BRONZE SPONSORS



ORGANIZATION	SPONSOR PACKAGE	TABLE NUMBER
A-1 Alternative Fuel Systems	Gold Sponsor	49
Advanced Work Vans	Platinum Sponsor	32
Alan Jay Fleet Sales	Platinum Sponsor	63
All Roads Kenworth LLC	Platinum Sponsor	48
Alta Equipment Company	Gold Sponsor	28
Altec Industries	Platinum Sponsor	40
American Aluminum	Silver Sponsor	17
American Van	Gold Sponsor	24
ARI Hetra	General Exhibitor	83
ATMAX Equipment CO	Bronze Sponsor	85
Bartow Ford	Platinum Sponsor	39
BBA Pumps	General Exhibitor	29
Bell Performance, Inc.	General Exhibitor	84
Bozard Ford Co	Platinum Sponsor	6
Brigade Electronics, Inc.	General Exhibitor	79
CASE Power & Equipment FL	Platinum Sponsor	22
Company Wrench	Platinum Sponsor	36
Container Systems & Equipment	Silver Sponsor	19
Cumberland International Trucks	Silver Sponsor	91
Dana Safety Supply	Gold Sponsor	56
Dealer Vehicle Accessories	Gold Sponsor	72
Dobbs Equipment	Gold Sponsor	21
DTM Sales and Marketing	Platinum Sponsor	55
DUVAL MOTOR COMPANY	General Exhibitor	8
East Coast Emergency, Inc	Platinum Sponsor	53
EJ Ward	Gold Sponsor	52
Enforcement One Inc	Gold Sponsor	67
Environmental Products Group	Silver Sponsor	57
Everglades Equipment Group	General Exhibitor	82
Evervac Equipment	General Exhibitor	60
EZ-Pack Refuse Trucks	Silver Sponsor	13
FASTER Asset Solutions	Gold Sponsor	44
Federal Contracts Corp	Gold Sponsor	30
Federal Signal	Platinum Sponsor	23
Florida Detroit Diesel-Allison	Gold Sponsor	86
Florida Kenworth	General Exhibitor	15
Florida Sheriffs Association	General Exhibitor	76
FPL	Gold Sponsor	20
Fuel Force	Platinum Sponsor	38
George Gideon Auctioneers	Platinum Sponsor	46
Global Public Safety	Gold Sponsor	35
Godwin Group	Gold Sponsor	73
Green Power Motor Company	Gold Sponsor	5
Heavy Duty Lift & Equipment Inc.	Gold Sponsor	88
JCO Corporation	Gold Sponsor	65
Jet-Vac Equipment Company	Platinum Sponsor	31

ORGANIZATION	SPONSOR PACKAGE	TABLE NUMBER
JJ Kane Auctions	General Exhibitor	75
Knapheide Truck Equipment Center	Platinum Sponsor	89
Legend Fleet	Silver Sponsor	3
Liftmoore Truck Cranes	Gold Sponsor	4
Lightning Wireless Solutions	Gold Sponsor	51
Lights N More Installations	Silver Sponsor	70
Linder Industrial Machinery	General Exhibitor	27
Madden & Associates	General Exhibitor	78
MANCON	Gold Sponsor	42
Marks Air, Inc.	Gold Sponsor	66
Mike Long & Associates	General Exhibitor	26
Minicam	Gold Sponsor	9
Momentum Groups	Bronze Sponsor	77
NAPA Integrated Business Solutions	Platinum Sponsor	62
Nexpro Trucks and Equipment	Platinum Sponsor	43
Ox Bodies, Inc.	Gold Sponsor	81
Pat's Pump & Blower	Silver Sponsor	1
Petersen Industries	Platinum Sponsor	64
Pope & Associates, Inc.	Gold Sponsor	92
Power Brake	Platinum Sponsor	50
Premier Truck Center	Gold Sponsor	68
RDK Truck Sales	Gold Sponsor	90
Reading Truck Corporation	Platinum Sponsor	37
REV RTC	Gold Sponsor	61
RFC Equipment Solutions	Gold Sponsor	71
Ring Power Corporation	General Exhibitor	11
Ring Power Utility Truck & Crane	Gold Sponsor	18
Rush Truck Centers (Peterbilt)	Gold Sponsor	41
SourceNow	General Exhibitor	16
Southeast Responder Solutions	Platinum Sponsor	45
Southern Sewer	Silver Sponsor	69
Stamm Manufacturing	General Exhibitor	14
Step One Automotive	Bronze Sponsor	59
STROBES R US	Gold Sponsor	34
Sun State International Trucks	Platinum Sponsor	80
Syntech Systems, Inc./FuelMaster	Gold Sponsor	58
Tampa crane	Platinum Sponsor	47
Tank Wizards	Gold Sponsor	25
The Bancorp	Gold Sponsor	33
Thieman Tailgates	General Exhibitor	12
TIREBOSS	Silver Sponsor	10
Tradewinds Power Corp	General Exhibitor	2
TREATY OAK CYCLE	General Exhibitor	7
Troy Products	Bronze Sponsor	74
Truckworx	Gold Sponsor	87
Whelen Engineering Co Inc	Platinum Sponsor	54



**SAVE THE DATE!!!**

**Join us March 20-22, 2024 at the fabulous Daytona Beach Shores Resort and Spa for the FLAGFA spring conference!**





# FLAGFA Shotgun Golf Outing

Sept 13th, 2023 8:00 am

Please Arrive Early

## Bardmore Golf Club

8001 Cumberland Road, Seminole, FL 33777



Golf - \$65 per player plus tax

Unlimited Beer Package Unlimited Soda, Gatorade, Bottled Water and Domestic Beer

## Sponsored by Petersen Industries



Sign up with Lisa Marasco @ [LMARASCOFLEET@YAHOO.COM](mailto:LMARASCOFLEET@YAHOO.COM)

904-237-5452

# **Texas Trailers**

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**Gainesville, FL 352-378-4756**

- **Texas Trailers**
- **Big Tex**
- **Wells Cargo**



**Florida Sheriff's Contract # FSA16-VEH14.0**

**Texas Trailers** manufactures a complete line of high quality steel trailers in Gainesville, Florida. Our philosophy is to only use the highest quality parts, materials and to employ only the best fabricators so that our trailers stand up to the heavy use required of them in the fleet environment. We are also the Florida Sheriff's Contract vendor for other quality trailers from **Big Tex** and **Wells Cargo**.

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- **Emergency Response**
- **Equipment Trailers**
- **Flatbed Trailers**
- **Utility Trailers**

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Texas Trailers  
5601 NW 13th Street  
Gainesville, FL 32653

Phone 352-378-4756  
Fax 352-377-8933  
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